

# Instructional Strategies: Learner Goal Setting in Adult Education

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# Objectives

You will be able to:

- Identify key findings from research on goal setting and persistence.
- Identify practical strategies that address six “drivers of persistence.”
- Identify at least two strategies that you will implement in your program.

Brainstorm with a partner:

Think about your (our) students. What most affects persistence, either in a positive or negative way?

Example:

The teacher affects persistence in a positive way; work schedules affect persistence in negative ways.



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# Courtesy: Simple Phrases for Leaving

- *It was nice talking to you.*
- *Thanks for your time.*
- *Thanks for your help.*
- *See you later.*



<https://pixabay.com/en/farewell-say-goodbye-bye-road-3258939/>

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# National Center for the Study of Adult Learning and Literacy (NCSALL) Persistence Study

## Forces that affected persistence **positively**

Relevance of instruction (63%)

Relationships (63%)

Having a goal (57%)

Teacher and peers (51%)

Sense of self (44%)

## Forces that affected persistence **negatively**

Life demands (transportation, child care needs, home life, work schedules, etc.) (49%)

Relationships (unsupportive) (17%)

Sense of self (negative) (11%)

# Four Supports to Persistence

Manage positive and negative forces that help and hinder persistence.

- **Help students establish goals.**
- **Show progress toward the goals.**
- **Build self-efficacy (the feeling that you can reach a goal).**

*Source:* Comings, Parella, & Soricone, 1999.

# The New England Learner Persistence Project

- Eighteen New England programs experimented with promising persistence strategies. Half were English as a second language (ESL).
- They focused on strategies that addressed:
  - Intake and orientation
  - **Instruction and learning options**
  - Counseling and peer supports
  - Re-engagement

# Drivers of Persistence: Adults' Needs

- A sense of belonging and community
- Clarity of purpose
- A sense of competence
- Stability
- Relevance
- Agency



# Driver 1: A Sense of Belonging and Community

- Make the first interaction one that welcomes and builds community.
- Engage in group projects, recognitions, and celebrations.
- Establish personal relationships.

# Driver 1: A Sense of Belonging and Community

## Examples

- Assign a trainer.
- Do a mixer (find someone who) activity for students to get acquainted.
- Set up a private Facebook class page.

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# Trainers

## TRAINERS

### Duties:

- Help new students. Help students who are late or have been absent. Show them the agenda or the page in the book the class is using.
- Show the new students around the school. Show them the restroom, cafeteria, bookstore, and other important places.
- Help the teacher.
- Help anyone who doesn't know how to use the equipment.

### LANGUAGE YOU NEED TO DO THESE JOBS:

- Hi. Welcome to the class. My name is \_\_\_\_\_
- The agenda is on the board. We are doing \_\_\_\_\_ now.
- Can I show you some things around the school?
- Do you need some help?

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# Classroom Roles and Duties

- **Materials Managers**—They pass out handouts to their classmates. They say: *Here you are. Did everyone get a handout? Who needs one?*
- **Trainer**—They are in charge of students who come late or new students. They say: *Hello, my name is \_\_\_\_\_. We are on p. \_\_\_\_\_.*
- **Cell Phone Monitor**—This person reminds the class that ringing of cell phones is disruptive to everyone. They say: *Please turn your cell phone to vibrate, or turn off your cell phone.*

## Driver 2: Clarity of Purpose

- Help participants consider goals.
- Make the connection between what's being taught and students' goals explicit.
- Make what you're teaching transparent to learners.

# Driver 2: Clarity of Purpose

## Examples: Goal-Setting Worksheets

1. My Semester English Language Goals
2. Making and Revisiting Short-Term Goals
3. Attendance Goals

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# Driver 2: Clarity of Purpose

## Examples: Goal-Setting Worksheets: Attendance Goals

### Attendance Goals

	Week	Goal/ # of days	Mon	Tues	Wed	Thur	Fri	Total	Goal Met? Yes/No
Example:	1	4	✓	✓	✓		✓	4	yes
	1								
	2								
	3								

# Progress Toward Goals

- **Revisit goals** individually or as a classroom activity.
- Ask students to **identify ways** to know they have **met their goal** to acknowledge success.
- Find ways to **celebrate** progress.
- Provide ways for students to **see success early** in program participation.



# Clarity of Purpose: Transparency

- “I make notes when someone is giving me directions because I know I won’t remember and the notes help me. What do you do to remember what you’ve learned? When might you have to take notes at school or at work?”
- “Today I asked you to sit with a partner and read the paragraphs you wrote to each other and check each other’s writing. Why did I ask you to do that?”

# Driver 3: A Sense of Competence

- Recognize student success.
- Help students learn to self-assess progress.
- Help students change negative self-talk.
- Build study skills.

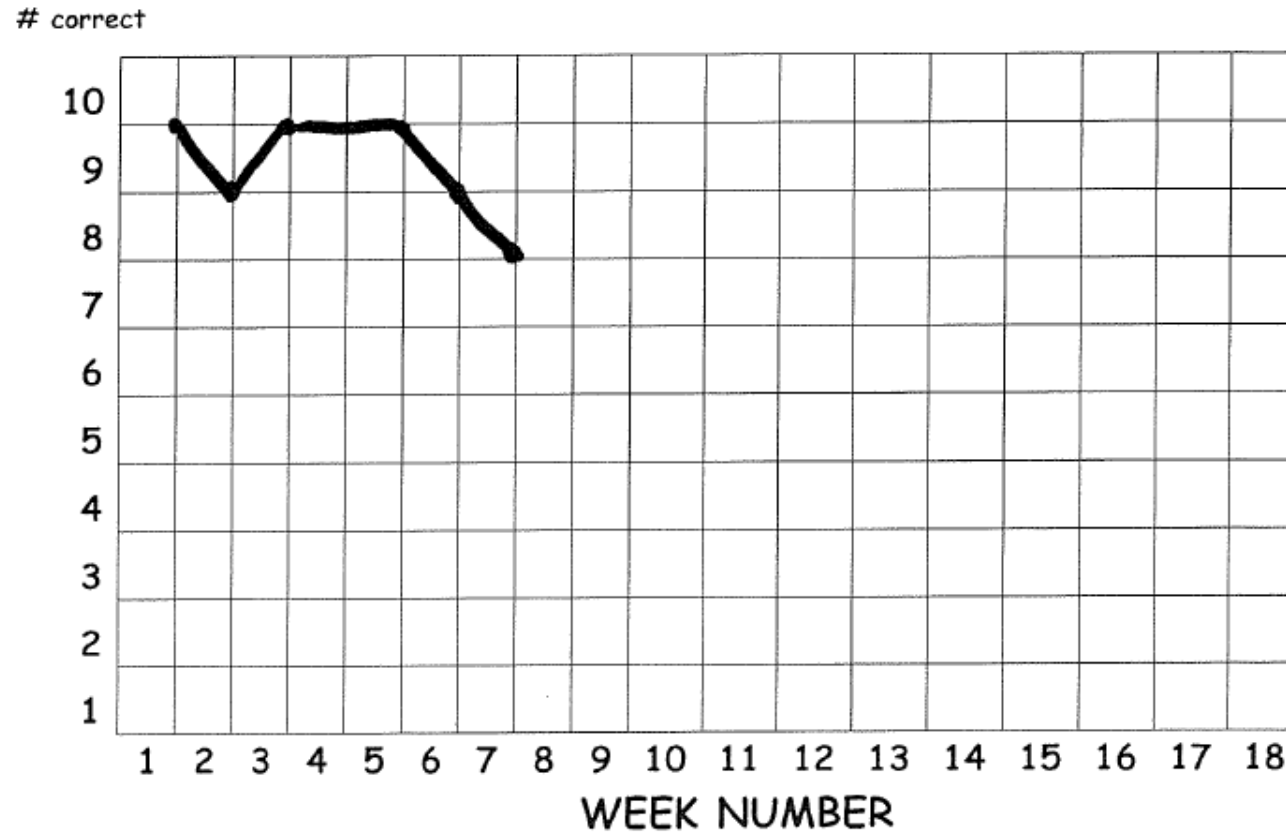
# Driver 3: A Sense of Competence Examples

- Progress graph
- Study skills
- Use exit tickets

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# Student Progress Graph

## Weekly Spelling/Grammar/Vocabulary Tests



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# Study Habits to Help You Reach Your Goals

Read the sentences. Answer Y for Yes and N for No about you. Then interview your partner. Example: I come to class on time. Do you...?

	You	Partner
1. I come to class on time.	_____	_____
2. I come to class as often as I can.	_____	_____
3. I turn off my cell phone in class.	_____	_____
4. I do my homework and bring it to class.	_____	_____
5. I write new words in my notebook.	_____	_____
6. I work with my classmates. I help my classmates.	_____	_____
7. I bring my book and supplies to class.	_____	_____

## Management/Organization Strategy: Student Binder Checklist

Student's Name \_\_\_\_\_

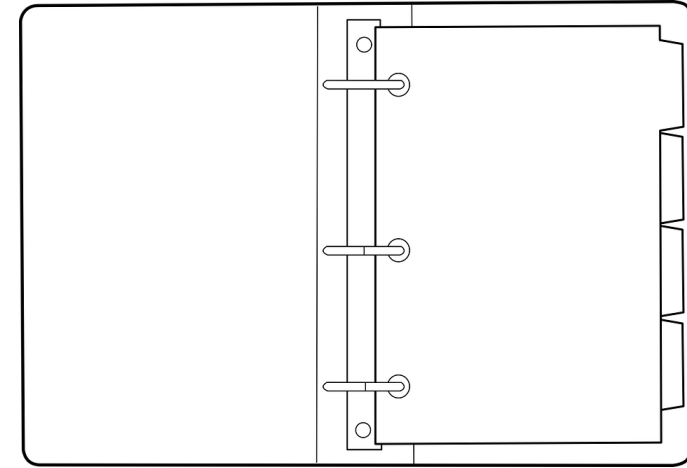
Date \_\_\_\_\_

Check "Yes" ✓ if the answer is correct.  
Check "No" ✓ if the answer is not correct.

	My Answers		Evaluator's Answers	
	YES	NO	YES	NO
1. My name and class name are on the binder.				
2. I have lined paper in the binder.				
3. I have five dividers.				
4. I have all my papers in the correct divider sections.				
5. I have only papers from this class in the binder.				
6. I can find my papers easily.				

Number of YES checks: \_\_\_\_\_

Evaluator's Name \_\_\_\_\_



<https://pixabay.com/en/binder-ring-binder-office-folder-155237/>

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## Driver 4: Stability

- Establish clear schedules and routines.
- Check in regularly with individual students to provide support.

# Driver 4: Stability Examples

- Write an agenda on the board every day.
- Follow a syllabus.
- Create a class webpage.



# Driver 5: Relevance

- Make explicit the connection between what's being taught and participants' goals.
- Use authentic materials.
- Make what you are teaching transparent to learners (similar to clarity of purpose driver).

# Driver 5: Relevance Examples

- Reflection poster
- Authentic materials from workplace

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# Reflection: What did you do in class today?

## Did you . . .

- Work in teams?
- Teach other students?
- Make decisions?
- Find solutions to problems?
- Organize your papers?
- Volunteer to ask or answer questions?
- Check your work and correct your errors?
- Use every minute of your time in class?
- Feel good about yourself?
- And, of course, speak, write, and understand English?

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# Alignment With the Workforce Innovation and Opportunity Act: Tips to Consider

“Ask students to bring in authentic documents from their jobs, such as work schedules, memos, cleaning checklists, etc., and use them in class in scaffolded lessons.”

*Source:* Coleman, 2015.

## Authentic document (adapted) Hotel maintenance workers weekly job duties

DUTIES	M	T	W	Th	F	Sa	S	Notes
Help housekeepers move carts up & down stairs	X	X	X	X	X	X	X	
Clean the entire pool area	X		X		X	X	X	
Clean the entire front lobby area & driveway	X	X	X	X	X	X	X	
Do a walk-thru of entire building and groups (am & pm)	X	X	X	X	X	X	X	
Clean all parking lots	X		X		X	X		
Clean entire lower level	X	X	X	X	X	X	X	

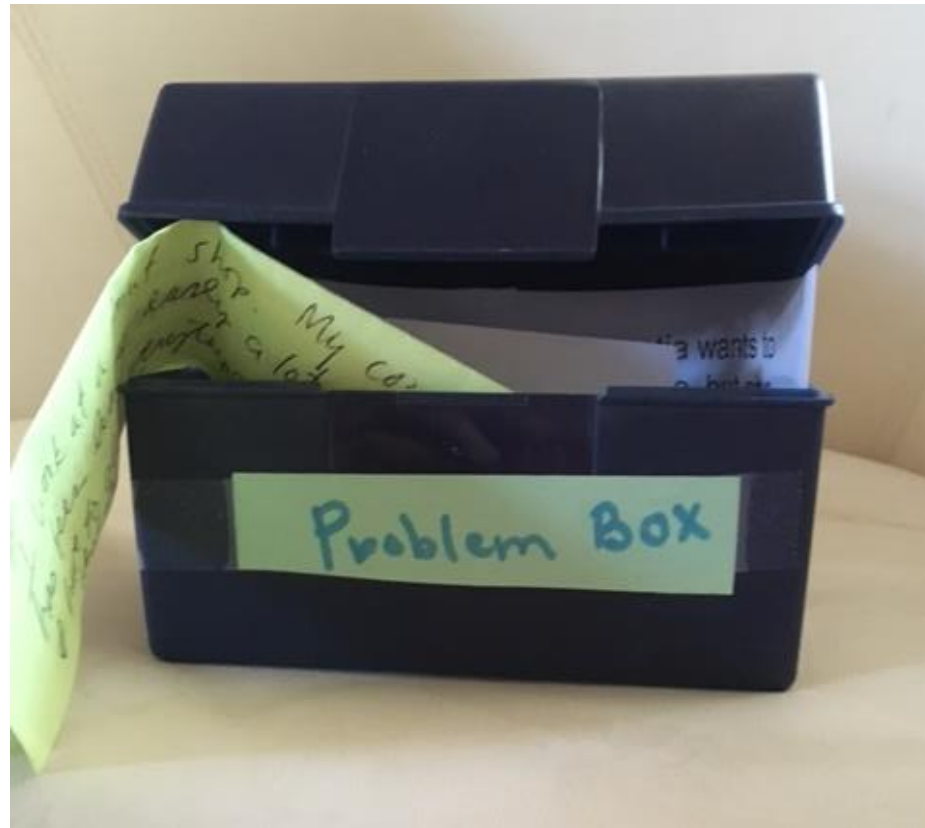
## Driver 6: Agency

- Provide clear and accessible information.
- Involve students in decision making.

# Driver 6: Agency Examples

- Provide resources in the community.
- Provide opportunities to problem-solve.

# Problem Solving: Discuss Real Problems





# Problem Solving: Template

- What is the problem?
- What can he/she do?
- What will happen?
- What will he/she do?

## Problem Solving Template

What is the problem?

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**A**

What can he/she do?

1. _____
2. _____
3. _____

**B**

What will happen?

Good



Bad



1. _____	1. _____
2. _____	2. _____
3. _____	3. _____

What will he/she do?

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Why?

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# Problem Solving: Useful Phrases

- *I think he/she should do \_\_\_\_\_ because\_\_\_\_\_.*
- *The problem is \_\_\_\_\_, so I think that\_\_\_\_\_.*
- *What will happen if she does \_\_\_\_\_?*
- *If she/he does \_\_\_\_\_, then \_\_\_\_\_.*



<https://pixabay.com/en/workplace-team-business-meeting-1245776/>

# Goal-Setting Summary

- Adult learners who have specific goals are more likely to persist in their studies.
- The primary incentive to learner retention is learners being able to set a goal and realize some progress in reaching that goal.

*Source:* Comings et al., 1999.

# My Commitment

I will implement the following two things I learned in this workshop in the next month.

1. \_\_\_\_\_
2. \_\_\_\_\_

